

Sleeter Group Consultants Network VAR Programs

Summary by Solution Partner

Solution Partner Product <i>Program Name</i>	Level	What it costs	What you get	Discount for your client	What your commission/ discount is	Where to get started
Avalara AvaTax Accountants Advantage Program	N/A	Nothing	NFR copy of AvaTax	Coupon for a 20% discount off all first year charges for AvaTax and AvaFile (activation only) (OR Commission; see next column)	20% on AvaTax list price in year one, 10% on AvaTax recurring annual service for subsequent years, and 20% commission on AvaFile activation fee (if sold with original order) (OR Discount; see previous column)	http://www.avalara.com/aap/tsg
Bill.com Bill.com Bill.com Accountant Program	N/A	- Nothing if you add five new clients within the first 30 days of your entering the program, as long as you continue to have five clients in the program - Otherwise: \$14.99/mo, w/5 clients \$9.99/mo, w/10 clients Free w/20 clients	Bill.com console; ongoing support	40%	N/A	http://www.cpa2biz.com/sleeter
Intuit Intuit Payment Solutions Intuit Payment Solutions Referral Program	N/A	Nothing	20% of profit ongoing for the life the account paid via check or EFT; dedicated team at Intuit to close referrals	Competitive rates	20% of profit ongoing for the life the account paid via check or EFT	http://www.sleeter.com/partners/ips

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MISys MISys SBM MISys Business Partner Program	Referral Partner		Lead protection and closing assistance, ongoing support, discounted training		25%	http://www.sleeter.com/partners/misys
	Authorized Reseller		NFR Copy of software, lead protection, closing and sales assistance, discounted training		35%	
	Certified Reseller		NFR Copy of software, lead protection, closing and sales assistance, discounted training, Sales Leads		50%	
SmartVault SmartVault The SmartVault Affiliate Program for Sleeter Consultants	N/A	Nothing	- Free access to clients' SmartVaults - 10% off SmartVault for your firm with unlimited users - Free training and sales support	10%	- One time commission equal to one month's subscription fee of the referral's selected base plan (Business Edition and Accountant Edition qualify) - Additional bonus payouts for volume referrals. SGCN receive double the standard payout: Refer 10, get \$500 Refer 25, get \$1,000 Refer 50, get \$2,000 Refer 100, get \$2,000 Refer 250, get \$5,000	https://my.smartvault.com/?source=(Affiliate)(Z15XaA_txEmZCxiAqLEJWQ)&target=http%3A//www.smartvault.com/affiliates

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Program Name Results Software Results CRM Results Partner Program	Referral	Nothing	<ul style="list-style-type: none"> - Deep discounts on all Results Software products and services - Basic and Advanced Training on Results CRM Business Suite - Free Results CRM license - Additional revenue-building options from service and support plans, consulting, training, implementation, and customization 	See below	See below	http://www.results-software.com/Partner_Resources/Partners/#Application_Form
	Certified	\$295	<ul style="list-style-type: none"> - All the benefits of a Referral Partner but even larger discounts on Results Software products and services - Results Business Suite and QuickBooks Integration Module license - Access to Partner Resources Website - Pre and Post-Sale Support including Partner Training 			

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Program Details

Results Software Benefits Chart		
	Sleeter-Results Referral Partner	Sleeter-Results Certified Partner
Partner Discount Rate & Schedule	<ul style="list-style-type: none"> - 10% commission on all Results CRM licenses sold - 5% commission on pre-paid add-on services delivered by Results Software 	<ul style="list-style-type: none"> - 30–45% off list price of all Results CRM licenses - 15% off all pre-paid add-on services delivered by Results Software
SGCN Member Bonus	5% bonus on all pre-paid add-on services delivered by Results Software while SGCN membership is in good standing, regardless of Partner Program renewal date	5% bonus on all pre-paid add-on services delivered by Results Software while SGCN membership is in good standing, regardless of Partner Program renewal date
Customer Care Commission		10% commission paid on 2nd year Customer Care renewals

Results Software Benefits Chart (continued)		
	Sleeter-Results Referral Partner	Sleeter-Results Certified Partner
Results & Partner Training and Support	<p>Free public training classes:</p> <ul style="list-style-type: none"> - Results Basic class - Results Advanced class - Access to Partner Resources Website 	<p>Free Training & Support includes:</p> <ul style="list-style-type: none"> - Unlimited Results and partner training - Unlimited priority technical support - Assigned to a Results sales advisor - Deployment and consulting assistance - Access to Partner Resources Website
Obligations	- Sign "Referral Partner" Agreement	<ul style="list-style-type: none"> - Sign "Certified Partner" Agreement - Complete Basic, Advanced, and Partner Training

Not-for-Resale (NFR) Software	Free Not-For-Resale (NFR) Small Business <i>Results CRM</i> license (single license), bundled with: Outlook Integration, Options Pack, and 12 months of Customer Care	Free Not-For-Resale (NFR) Small Business <i>Results CRM Business Suite</i> license, bundled with: <i>Results</i> QuickBooks and Outlook Integration, Timesheet Module, Options Pack, and 12 months of Customer Care
Website Listing		Listing on www.results-software.com partner Web page upon completion of the Certification program

Program Annual Fee	Waived; if 10 user licenses sold within 30 days of registration, \$95 bonus credit goes towards Certified Partner fee	\$295, waived if a minimum of 25 user licenses are sold by partner within previous year
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